Message Text

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INFO OCT-01 EUR-12 NEA-10 ISO-00 COME-00 CAB-02 CIAE-00 DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /046 W

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R 190951Z APR 78
FM AMEMBASSY ROME
TO SECSTATE WASHDC 2207
INFO AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY BRUSSELS

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DEPARTMENT PASS COMMERCE FOR BED/OBED AND CANGNE; FAA FOR CARY AND CARMICHAEL; BRUSSELS FOR FAA FROM RCAA DWOR

E.O. 11652: N/A TAGS: EAIR, IN

SUBJECT: AIR-INDIA AND INDIAN AIRLINES FLEET EXPANSION

REF: ROME 4958

1. INTERAVIA AIR LETTER (GENEVA) DATED APRIL 10 QUOTES AIR-INDIA'S MANAGING DIRECTOR, K. G. APPUSAMY (HE HAS HAPPILY WITHDRAWN LETTER OF RESIGNATION WHICH WAS DUE TO BECOME EFFECTIVE MARCH 31ST), AS STATING AIRLINE BOARD HAS APPROVED PURCHASE OF TWO ADDITIONAL BOEING 747-237B'S FOR DELIVERY DECEMBER, 1979 AND MARCH, 1980 SUBJECT GOI APPROVAL ANTICIPATED JULY 1978. VALUE OF SALE ESTIMATED BY RCAA AT \$120 MILLION INCLUDING SPARES, WHICH IS IN ADDITION TO BOEING 747-237B RECENTLY ORDERED FOR DELIVERY OCTOBER 1979 (REFTEL) TO REPLACE AIRCRAFT LOST BOMBAY JANUARY 1978. DELIVERIES OF THE THREE NEW BOEING 747-237B'S WILL BUILD AIR-LIMITED OFFICIAL USE

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INDIA'S WIDEBODIED FLEET TO NINE AIRCRAFT. APPUSAMY WAS FURTHER QUOTED AS INDICATING THAT AIRLINE WILL PHASE OUT TWO OF ITS FOUR OBSOLESCENT BOEING 707-427'S IN 1980 WITH THE REMAINING TWO 707-437'S, THREE BOEING 707-337B'S, AND TWO 707-337C'S TO BE PHASED OUT COMMENCING 1981. TO REPLACE THESE NARROWBODIED BOEINGS, AIR-INDICA IS EVALUATING MCDONNELL DOUGLAS DC-10-30, LOCKHEED-CALIFORNIA L-101-500 AND BOEING 747SP-37, WITH A DECISION

TO BE RENDERED IN 1979. APPUSAMY ESTIMATES AIR-INDIA'S PROFITABILITY FOR FISCAL YEAR MARCH 1978 AT A RECORD \$30 MILLION, REPRESENTING 42 PERCENT INCREASE OVER PREVIOUS YEAR.

2. INTERAVIA AIR LETTER (GENEVA) DATED APRIL 5 STATES INDIAN AIRLINES (IA) HAS SIGNED CONTRACT FOR TWO AIRBUS INDUSTRIE A-300B2'S FOR DELIVERY MAY AND JUNE 1978, BUILDING AIRBUS FLEET TO FIVE AIRCRAFT. RCAA ESTIMATES VALUEOF SALE AT \$68-\$70 MILLION INCLUDING SPARES. ADDITIONALLY, THE AIRLINE REPORTEDLY PLACED OPTIONS ON THREE A-300B2'S, BUILDING OPTIONS TO FOUR AIRCRAFT. THE TWO NEW AIRCRAFT WILL EXPAND IA'S A-300B2 SCHEDULED SERVICES TO NEW DESTINATIONS TRIVANDRUM, SRIGNAR, GAUHATI, AND HYDERABAD AND INCREASE SCHEDULED FREQUENCIES ON EXISTING A-300B2 ROUTES.GARDNER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: SALES, COMMERCIAL AIRCRAFT, AIRLINES

Control Number: n/a Copy: SINGLE Draft Date: 19 apr 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ROME07220
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Format: TEL

Film Number: D780169-1029

From: ROME

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780439/aaaabhgn.tel

Line Count: 76 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dd5101ab-c288-dd11-92da-001cc4696bcc

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 78 ROME 4958

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event: Review Exemptions: n/a

Review Media Identifier: Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2915544 Secure: OPEN Status: NATIVE

Subject: AIR-INDIA AND INDIAN AIRLINES FLEET EXPANSION

TAGS: EAIR, IN, AIR INDIA, INDIAN AIRLINES

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/dd5101ab-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014